

Co-operation profile details from Enterprise Europe SEIMED

BOCZ20171121001 - A Czech company manufacturing plastic pallets from recycled plastics is looking for distributors Business partnering opportunity OFFER

Abstract

A Czech SME manufactures plastic pallets from recycled plastics and seeks distributors. The products manufactured are of a high value/money ratio. The SME is looking for distributors based on a distribution agreement.

Description

The Czech company with more than 15 years tradition on the market offers plastic pallets and mobile plastic barriers. In comparison with wooden pallets there is no need for treatment with insecticides and fungicides (and thereby no raised costs as well). The durability of plastic pallets is incomparably greater than with wooden pallets; during common use, there is almost no wear. Plastic pallets don't succumb to moulds, fungi or wood-decaying insects. They are made out of material that can be recycled.

To secure an effective handling of plastic pallets special kinds of labels are used. The labelled pallet becomes a returnable packaging.

The company is looking for distribution partners for the plastic pallets based on distribution agreement. Potential partners should have knowledge of the industry. The partners should have also experience in international cooperation and be interested in long term partnership. Distributors will be provided with samples of the product, and their role will be to place an order, specify requested quantity and to distribute the plastic pallets through their channels. The company is looking for partners interested in a long-term cooperation.

Target partner expertise sought:

- Specific area of activity of the partner: The company is looking for partners interested in a long-term cooperation based on distribution agreement. The SME prefers distribution services agreement to sell its products on international markets. The partner sought should ideally be a company already distributing packaging products for various industries wishing to expand its current products' portfolio.

Key information:

Country of origin: CZECH REPUBLIC

Listed under: Manufactura Industrial \ Tecnologías de Materiales \ Otras Tecnologías Industriales \ Industria

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